

For IFB - 09F - 0717 Lighting Retrofit & Supply MOHAVE SIGN-IN

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MOHAVE SIGN-IN

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IFB 09F-0717 - Lighting Retrofit Pre-Bid Conference
6/17/09

Q: Will we be awarding contracts to multiple vendors?

A: That is unknown. It depends on many factors, including how many respond, and how many meet the requirements of our specifications.

Q: Is the Bid Bond required?

A: Yes

Q: What is considered alternate bid bond?

A: A certified or cashier's check.

Q: Can we offer alternate solutions?

A: No - since this is an IFB, you cannot offer alternate solutions beyond what the specifications are asking for.

Q: It appears the IFB doesn't address all types of retrofits. How do you intend to handle this?

A: Provide us with additional information, and we will review it.

Q: How is the 1% admin fee handled?

A: With our new process, the fee is included in your Mohave prices. When you are paid by the member, you collect that admin. fee, and remit it back to Mohave.

Q: How can we, or are we allowed to add new products to a contract, once it's awarded?

A: Yes, as long as it appropriate under the contract, meets the specifications, and is similarly priced to your existing pricing. See page 17 for specific details.

Q: How do you handle contracts that may have overlapping brands?

A: Typically, we don't award contracts with overlapping brands. During the evaluation, we will determine if awarded contracts will have overlapping brands.

Q: Do we need to include pricing for just single quantities, or multiples?

A: Since this is a term contract, exact usage under the awarded contracts is unknown. Include pricing for single products, but you may also want to consider volume discounts of some type for larger orders

Q: How do we handle price increases during a contract term?

A: Depending on how your pricing is setup (fixed or percentage off MSRP), there are different rules for updates. Yes, price updates are allowed. However, the method to submit the requests are different for fixed or percentage off MSRP discount pricing. See pages 16 and 17 of the IFB for specific details..

Q: How do we handle review of the material costs going up?

A: Again, this is covered by the pricing methodologies on page 16 -17 of the IFB.

Q: How long are quotes good for?

A: Typically, we like to see a time frame (usually 30 days) that your quotes are good for. That time frame is set by the contract vendor.

Q: Are costs to be "installed" or just materials, or both?

A: Your pricing could be for installed materials, just materials, or installing products already purchased by the member. It could be any of these scenarios. You need to take that into considering when you prepare your pricing submittal.

Q: Why did the address change?

A: The contracts department has relocated to another building at Mohave's Kingman location, which has a different address. Please also note that the due time has changed to 3:00 MST.