

Questions and answers for 09B-0323 Structured Cabling (E-Rate Eligible) *Mohave's answers are in **Bold**:*

1. Jobs #1 and #2 have entered quantities for labor and Per Diem. Is it correct to assume that the labor quantity should be changed to reflect our own calculated labor hours and Per Diem days?

Mohave's Reply: Please use the quantities for labor and Per Diem listed on the sample job using your proposed prices that will be submitted for your pricing.

2. Job #1 has quantity of (60)-Fiber Optic 3 duplex SC coupler panels and (60)-Fiber optic SC Connectors. Should the Quantity of Fiber coupler panels be (10)?

Mohave's Reply: Please use the quantity for fiber coupler panels listed on the sample job using your proposed prices that will be submitted for your pricing.

3. Job #1 has a line item of "if trenching". Are we to assume that this line applies "if our company is bidding on trenching"?

Mohave's Reply: Sample Job # 1 is not 'if' trenching, but If (liner feet) trenching.

4. There is not a labor line item for Job #3. Is Job #3 for material and installation or for a supplied material list to the customer for their own installers?

Mohave's Reply: This is supplied material list to customer. Please do not provide labor for this sample job.

5. We may not be able to obtain MSRP for all material. What is acceptable for the bid when MSRP pricing is not available?

Mohave's Reply: Provide fixed pricing if MSRP pricing is unavailable.

6. Page 16 of the structured cable general terms refers to adjusting the material pricing on the anniversary date of the contract. What is the length of the contract and can the pricing be adjusted annually?

Mohave's Reply: The contract is for one-year with up to 4

additional annual renewals. Fixed pricing may be adjusted annually at the anniversary date. MSRP may be submitted for approval on issue by the manufacturer.

7. If the 1% administration fee cannot be included in the material pricing and can only be in the net price, is the net price on a per future job basis and not to be shown any where in this bid package or pricing? If it is to be calculated in this contract pricing, where?

Mohave's Reply: Please see Special Terms and Conditions that pertain to the administration fee and non-E-Rate and E-Rate orders.

The 1% administration fee is calculated on the net price per future purchase orders, if awarded a contract.

The one-percent (1%) administrative fee will be added as a separate line item to member's purchase order to Mohave. This procedure will be used for non-E-Rate and E-Rate orders.