

## **General Information**

To Obtain Mohave Contract Pricing Jade Corn, Owner (Outside sale 602-740-5637 (direct) jade@phoenixbookcompany.c	directly ( <u>http://</u> wareho deliver and tim For assi contact	ely delivery. stance with making purchases unc	hrough our website ), or by visiting our Phoenix area tes, process orders, and even s, ensuring good product condition der the contract, members may Warehouse (in-house) Staff 3418 S 48 <sup>th</sup> St #305 Phoenix, AZ 85040 480-967-2621 (warehouse main line) 877-375-6869 (Toll Free) 480-967-2623 (fax)
			info@phoenixbookcompany.com
To Submit Orders to Phoenix Book		e members may submit purchase o • <b>0519</b> via email, fax, US Mail, or in	-
Company			
Email options:		<u>Fax:</u>	US Mail / In Person:
info@phoenixbookcompany.co cori@phoenixbookcompany.co		480-967-2623	Phoenix Book Company
jade@phoenixbookcompany.co			3418 S 48 <sup>th</sup> St #305
			Phoenix, AZ 85040
Shipping Information	Expedit will pas publish Shipme • request may als generat • Mail or Numbe • of orde PBC rep Copies request	s along the actual expedited shipp er/distributor for specified shipme onts are delivered in 3 ways: UPS Ground – Most of our shipme ted, we can provide UPS tracking n to request an email shipment and o ted from the UPS WorldShip websi USPS Media Mail – for small shipp Library Mail. If requested, we can r assigned to each parcel. Local in-person delivery – PBC stars to Phoenix area customers. Wh presentative obtains signatures on of signed packing slips or invoices	ent. ents are sent via UPS. If numbers to members. Members delivery email that can be ite. ments we ship via USPS Media provide the USPS Tracking off also hand-delivers a percentage en hand-delivering an order, a the invoice and packing slip. can be provided to members if

PHOENI BOOK COMPA	PHOENIX BOOK COMPANY, LLC LIBRARY BOOKS AND RELATED MATERIALS, EREADERS, PERIODICALS, AND DATABASE SUBSCRIPTIONS - DIRECT ORDER 20B-PHXBC-0519
To Submit Order Concerns	Any order concerns or issues may be submitted to Phoenix Book Company utilizing the contact points indicated in the "To Obtain Mohave Contract Pricing" section above.
General Information	Include MESC Contract <b>20B-PHXBC-0519</b> on the purchase order Member creates purchase order for products and/or services Member may use Pcards Mohave's 1% admin fee is included in contract prices Phoenix Book Company, LLC. will remit admin fees to Mohave
How to Pick-Up In Store / Shop at Phoenix Book Company Warehouse	<ul> <li>At our Phoenix area location, PBC regularly stocks approximately 100,000 books that are available to members to purchase.</li> <li>Hours of operation are Monday – Friday, 10am – 5pm and weekends by appointment. (Hours may vary on holidays or during winter &amp; summer break.)</li> <li>Member browses the selection of books available in warehouse.</li> <li>Items are scanned into a tally sheet which includes ISBN, title, author, retail price, PBC discounted price, quantity, line item total and order total.</li> <li>If the member has a purchase order, Pcard, or some other form of payment, then the books are boxed, invoiced, and may leave with the member at time of purchase.</li> <li>If the member does not yet have the PO, books are stored at PBC until such time as the member can provide a purchase order. Member may then either pick up the books or PBC will ship the books to the member, free of charge (assuming delivery address is located within the State of Arizona.)</li> <li>Discounted pricing on the books for sale at the Phoenix Book Company warehouse is based on the original publishers' retail price and range from 0-80% off the original retail prices.</li> </ul>
How to Use Blanket Purchase Orders with Phoenix Book Company	<ul> <li>Members may use blanket purchase orders under the contract.</li> <li>Each blanket purchase order should specify: <ul> <li>The period it can be used</li> <li>The product or products to be purchased</li> <li>Any excluded products or services</li> <li>The maximum amount available to be spent</li> <li>The authorized user or users</li> </ul> </li> <li>Members must monitor blanket purchase order expenditures to avoid exceeding the maximum purchase amount.</li> </ul>
Questions	For Mohave questions, contact Michael Nentwig, CPPB at mike@mec.org or (928) 718-3203 For Phoenix Book Company questions, contact: 480-967-2621 877-375-6869 (Toll Free) <u>info@phoenixbookcompany.com</u>

LIBRARY BOOKS AND RELATED MATERIALS, EREADERS, PERIODICALS, AND DATABASE SUBSCRIPTIONS - DIRECT ORDER
20B-PHXBC-0519
Phoenix Book Company (PBC) is able to offer members almost any book in
print. Members may use any resource they choose to select the books they are interested in purchasing and they send us a request for pricing, either via phone, fax, or email. Members may also visit our warehouse to shop directly from our stock, although this is not required.
If a member would like to purchase books from Phoenix Book Company, the process is as follows:
<ul> <li>Member would call, fax, or email PBC to request pricing and check availability for the book(s) needed.</li> </ul>
<ul> <li>When requesting pricing, the member may provide whatever information they have about the book(s): ISBN (available on a site like Amazon.com, for example), title, author, publisher, etc. All of this information is not required to request a quote, but the more information the member can provide, the higher the likelihood we will be able to quote the correct title(s).</li> <li>Member may also request a quote utilizing our Online Quote Request Form (directions to use form are below) http://www.phoenixbookcompany.com/quoterequest.html</li> </ul>
After preparing the quote, it is emailed or faxed to the member. If the member chooses to change quantities or titles, they will alert PBC and we will refigure the quote to their specifications and resend.
<ul> <li>Orders will be placed for members only after purchase orders are received.</li> </ul>
<ul> <li>If the member creates an order without verifying current retail and discounted pricing with Phoenix Book Company, and the assumed pricing on the PO is different from what PBC would have quoted for reasons stated below, PBC will contact that member before filling any purchase order:         <ul> <li>Current publisher's price is different than price stated on</li> </ul> </li> </ul>
<ul> <li>PO</li> <li>Incorrect discount price is assumed by member</li> </ul>
<ul> <li>Books are out of print/no longer available</li> <li>Need by date necessitates ordering from a distributor and the member assumed a discount that would have been offered when ordering from the publisher</li> </ul>
<ul> <li>Phoenix Book Company is able to obtain the book(s) from a secondary source at a larger discount that listed on the PO</li> </ul>
By creating quotes for members on an as-requested basis, we feel we are best able to provide the most accurate, up to date, and cost effective options to each member.



## Phoenix Book Company Online Quote Request Form

To use Phoenix Book Company's Online Quote Request Form, members can visit Phoenix Book Company's website at <u>http://www.phoenixbookcompany.com</u>.

On the home screen, members can click on "Quotes" in the top navigational menu bar or the "Get a Quote Now" button on the main welcome screen. (See red arrows below)



Either of these links will take the member to the PBC Online Quote Request Form.



On the Quotes Page, accessible directly at <u>http://www.phoenixbookcompany.com/quoterequest.html</u>, members see a brief explanation of the PBC Quote Request Process.

The form is located below this explanation, members can scroll down to access it.



On the form, members fill in basic information including Name, School, District, Contact Information, and Need By Date.

Members have the option of attaching a book list in any format (Word, PDF, Excel, Screenshots, and more are accepted.) To attach their file, they click the Browse Files button.

Please fill out this form with as much detail as pos	sible to ensure an accurate quote.	
For a secure tab or if you are having issues, <u>click here.</u>		
If you have questions call 480-967-2621 or Toll-Free 1-877-3	175-6869	
Name *	Email *	
Cori Ashley	info@phoenixbookcompany.com	
School/Company	District	
Phoenix Book Company	n/a	
Contact Number	Preferred Method of Contact	Request Date
480-967-2621	🖲 Email 💿 Phone	02/05/2020
		Date
Need By Date *		
03/16/2020		
Date		

This will open a File Explorer Window. Members locate their file, click on it, then click Open.

PHOENIX BOOK COMPANY 208-PH	IX BOOK COMPANY, LLC BOOKS AND RELATED MATERIALS, E SE SUBSCRIPTIONS - DIRECT ORDER IXBC-0519	Readers, Peri	DDICALS, AND
PBC Quote Re Please fill out this form	equest Form n with as much detail as possible to ensure an a	accurate quote.	
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Image: Second state of the second	s library Arrange by: Folder •	0	
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Cibraries  Cocuments  Music  Dicturar  Cibraries  Cibr	[ 10 FL (10)	of Contact Phone	Request Date
File name: My Book List.xlsx			
Attach a Book List:	Browse Files Aiready have a list made in excel, word, or some other format? Attach it here.		

When a file is successfully uploaded, it is listed below the Browse Files Button.

tach a Book List:	Browse Fi	iles
	Already have a list made in some other format? Attach	
	My Book List.xlsx	8.5KB

If the member does not have a Book List to upload or wants to add more titles to their Quote Request, the form has space to enter information about individual titles.

PHOEN	PHOENIX BOOK C LIBRARY BOOKS AND DATABASE SUBSCRIP 20B-PHXBC-0519	OMPANY, LLC Related Materials, eReaders, Periodicals, and rions - Direct Order
0	My Book List.xisx 8.5KI	8
Please enter as much inf	ormation as you can about the t	itles you are interested in here.
Title		Quantity

Author	ISBN	Preferred Binding
Lee		Lowest Price
Title		Quantity
Hattie Big Sky		30
Author	ISBN	Preferred Binding
Larson, Kirby	9780385735957	Paperback 🔻
		Quantity
Title Handful of Stars		30
	ISBN	

After entering any specific titles, members have another opportunity to attach a book list.

They can then enter information about the Purchase Order they wish to use and add any notes or comments for PBC.

Below the PO information section, members can request the following:

- Add PBC Shelf-Ready Library Processing Services to their quote
- Request a copy of the Processing Specification Sheet
- Request more information about PBC's available services.

Want to add more	Browse Files	
titles? Attach a list now.	Already have a list made in excel, word, or some other format? Attach it here.	
PO Information		Notes/Comments
20051665		Please add to my open PO on file.
	📄 I'd like mo	ore information about the library processing service.
	nformation about Phoenix Book	Company's other services? Check all you are interested in.
PBC Book Fairs		Company's other services? Check all you are interested in.
PBC Book Fairs     Library Collection D	Development	Company's other services? Check all you are interested in.
<ul> <li>PBC Book Fairs</li> <li>Library Collection D</li> </ul>	Development Theck Service	Company's other services? Check all you are interested in.
<ul> <li>PBC Book Fairs</li> <li>Library Collection D</li> <li>Library Collection C</li> </ul>	Development Theck Service Collections	Company's other services? Check all you are interested in.
<ul> <li>PBC Book Fairs</li> <li>Library Collection D</li> <li>Library Collection C</li> <li>PBC Featured Book</li> </ul>	Development Theck Service Collections	Company's other services? Check all you are interested in.
<ul> <li>PBC Book Fairs</li> <li>Library Collection D</li> <li>Library Collection C</li> <li>PBC Featured Book</li> <li>Sign Up for Our Em</li> <li>Other</li> </ul>	Development Check Service Collections Hail List	company's other services? Check all you are interested in.



## Upon successful submission, a Thank You screen is displayed.



Members also receive an email with a copy of their request for their records.

From: Cori Ashley [mailto:info@phoenixbookcompany.com] Sent: Wednesday, February 05, 2020 3:31 PM To: Cori Ashley < cori@phoenixbookcompany.com > Subject: We have received your quote request! Thank you for using our online quote request form. Here is a copy for your records. Our quotes team will be in touch soon. Feel free to email or call us with any questions! 480-967-2621 or info@phoenixbookcompany.com Name Cori Ashley Email info@phoenixbookcompany.com School/Company Phoenix Book Company District n/a Contact Number 480-967-2621 Preferred Method of Email Contact Request Date 02/05/2020 Need By Date 03/16/2020 Attach a Book List: My Book List.xlsx Title To Kill a Mockingbird Quantity 25 Author Lee Preferred Binding Lowest Price Title Hattie Big Sky Quantity 30 Author Larson, Kirby ISBN 9780385735957 Preferred Binding Paperback Title Handful of Stars Quantity 30 Author Lord, Cynthia Preferred Binding Paperback PO Information 20051665 Notes/Comments Please add to my open PO on file. Add Shelf Ready Processing to my quote Please send me the PBC Library Processing Specifications Sheet Would you like more information about Phoenix Book PBC Book Fairs Company's other Sign Up for Our Email List services? Check all you

are interested in.